

FOR IMMEDIATE RELEASE

In-depth and Interactive Panel Discussion with Leading Industry Experts

[Whitby, ON – April 23, 2019] – Provincial minimum wage adjustments and labour cost increases have sparked much debate and are presenting new challenges across Canada. For building service contractors, in particular, these new costs are having a direct and immediate impact on operating budgets.

To offer insight and perspective to help building service contractors successfully navigate this issue, ISSA Show Canada 2019 will offer an in-depth and interactive panel discussion with an expert panel of senior executives from leading facility management companies in Canada. This session is scheduled for Thursday, June 13 at 1 p.m. in Room 205B at the Metro Toronto Convention Centre in Toronto.

“We are proud of the education sessions and workshops we’ve planned for this year’s debut of ISSA Show Canada,” said ISSA Canada Executive Director, Mike Nosko. “I am especially proud of how this panel discussion explores new ground and provides an in-depth and interactive opportunity for our building service contractor community to hear, first-hand, how they can be more successful in their business dealings.”

The expert panel is comprised of the following senior executives:

- **John Castelhana**, AVP Strategic Sourcing and Procurement, BGIS Global Integrated Solutions LP.
- **Kimberly Train**, Director of National Programs, Oxford Properties.
- **David Matarosso**, VP Property Management, Bentall Kennedy
- **Sante Esposito**, VP Eastern Canada REMS, Colliers International.

With each panelist delivering a unique perspective from the facility management sector, the panel will discuss and debate everything from how pricing adjustments were presented to the pros and cons, major take-aways, and expectations and recommendations for how future adjustments can be managed. Following the panel presentations, an energetic audience Q&A session will give participants an opportunity to get answers to the issues that matter most to them.

“The plight of the building service contractor is a real issue and this panel discussion will provide a great opportunity for building service contractors to get answers to issues that plague their businesses,” Nosko said. “We have strategically formed this panel to emphasize our goal of unifying

the industry. By engaging the BSC community with the facility management sector, everyone can be on the same page for success on both sides. By working together, we can all ensure our facilities are clean, healthy and operating in a sustainable fashion.”

For more information on the “Plight of the Building Service Contractor” education session, please visit www.ISSAShowCanada.com.

ABOUT ISSA SHOW CANADA

ISSA Show Canada is the result of a partnership between ISSA, IFMA, and MediaEdge’s Real Estate Management Industry (REMI) Network. The goal of the show is to provide a platform to connect like-minded industry professionals focused on keeping buildings clean, green, and operating in a sustainable and energy-efficient fashion. For more information or to register, please visit www.ISSAShowCanada.com.

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ABOUT ISSA

With more than 9,300 company members—including distributors, manufacturers, manufacturer representatives, building-service contractors, in-house service providers, residential cleaners, and associated service members—ISSA is the world’s leading trade association for the cleaning industry. The association is committed to changing the way the world views cleaning by providing its members with the business tools they need to promote cleaning as an investment in human health, the environment, and an improved bottom line. Headquartered in Northbrook, IL, USA, the association has regional offices in Mainz, Germany; Botany, Australia; and Shanghai, China. Visit www.issa.com, call 800-225-4772 (North America) or 847-982-0800, join the discussion with [ISSA’s LinkedIn group](#), and follow ISSA on our [Facebook page](#) and [Twitter account](#).

ABOUT IFMA

IFMA is the world's largest and most widely recognized international association for facility management professionals, supporting 24,000 members in more than 100 countries. This diverse membership participates in focused component groups equipped to address their unique situations by region (138 chapters), industry (16 councils) and areas of interest (six communities). Together they manage more than 78 billion square feet of property and annually purchase more than US\$526 billion in products and services. Formed in 1980, IFMA certifies professionals in facility management; conducts research; provides educational programs, content and resources; and produces World Workplace, the world's largest series of facility management conferences and expositions. To join and follow IFMA's social media outlets online, visit the association's LinkedIn, Twitter, Facebook, YouTube, and Flickr pages. For more information, visit the IFMA press room or www.ifma.org.

ABOUT MEDIAEDGE

For more than 25 years, MediaEdge has been at the forefront of communication solutions, providing innovative products and services to organizations within a variety of business sectors. The company is currently partnered with upwards of 80 associations, has launched and produced more than 100 conferences and trade shows across Canada, and offers award-winning 360-degree integrated marketing solutions. MediaEdge also owns and publishes seven market-leading print, digital, and website products focused on the real estate management industry.

SHOW CONTACTS

For more information on the ISSA Show Canada, please contact Mike Nosko, ISSA Canada Executive Director at mike@issa-canada.com or 905-665-8001.

For more information on the REMI Show, please contact Chuck Nervick, Senior Vice President, MediaEdge Communications at chuckn@mediaedge.ca or 416-512-8186 x 227.